



**Building a Better Financial Future** 

# Tools to Build, Maintain and Improve Credit

An Introduction to Experian Boost and Experian Go

October 25th, 2023

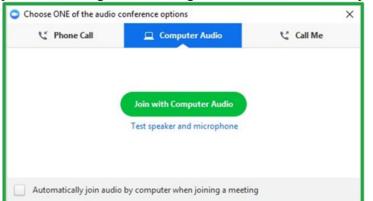
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# NDI WELCOME

Katie Metz

*Director, Financial Resilience Center* National Disability Institute

# National Disability Institute

The first national organization committed exclusively to championing economic empowerment, financial education, asset development and financial stability for all persons with disabilities for the past 18 years.

# Mission

- Collaborate and innovate with diverse partners in the disability community and public and private sections to improve informed financial decisionmaking and financial health for people with disabilities nationwide.
- National Disability Institute: <u>NationalDisabilityInstitute.org</u>



# Today's event is hosted by:



**Building a Better Financial Future** 

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# Welcome from Experian

Laura Mundy

*SVP, ESG, Ethics, Inclusion Governance and Transformation* 

Experian



# Tools to Build, Maintain and Improve Credit

October 25, 2023



# Today's Speakers



Laura Mundy (she/her) SVP, ESG, Ethics, Inclusion Governance and Trans formation



Christina Roman (she/her) Consumer Education & Advocacy Manager



Sumera Moten (she/her) ECS, Product Owner



Amita Kheterpal (she/her) Director, Product Management

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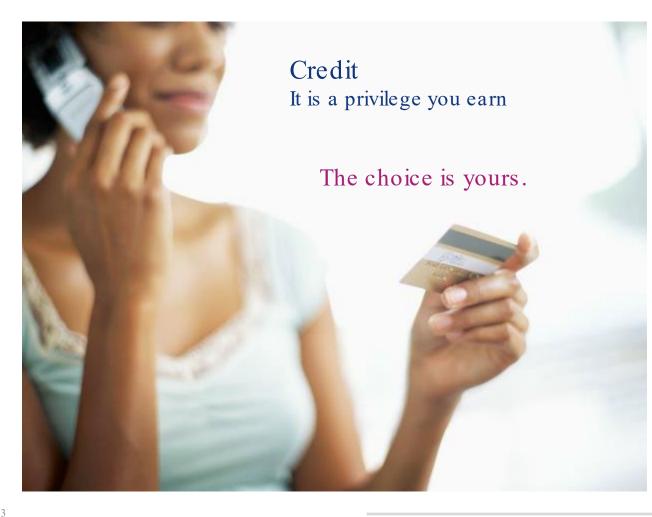


# Gimme a Little Credit

### Disclaimer

- The purpose of this presentation is to help you better understand credit reporting and to provide general information about how you can manage your credit report so that you can get the credit you need and want.
- For legal reasons I:
  - Cannot discuss issues specific to your personal credit report
  - Cannot advise individuals about how to improve their personal credit report or credit scores
- Cannot submit disputes regarding your personal credit report on your behalf
- Information regarding Experian policies and processes is current as of the date of this presentation, but may change.





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### What is credit?

Obtaining goods or services and paying for them at a later date under agreed upon terms

- Credit cards, mortgages and car loans
- Service contracts: cable television, telephone, utility service
- Your financial references



## Credit does not equal debt

Build a positive credit history so you can get the best terms when you invest in debt.







**TransUnion** 

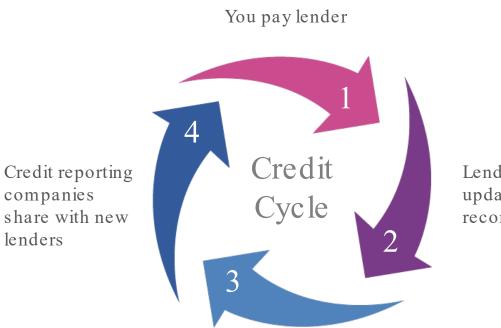
The three national credit reporting companies

Credit reporting companies serve consumers and businesses by making possible:

- Instant credit
- Lower-cost credit
- Nationwide credit
- Widespread availability
- Account management



### The credit cycle



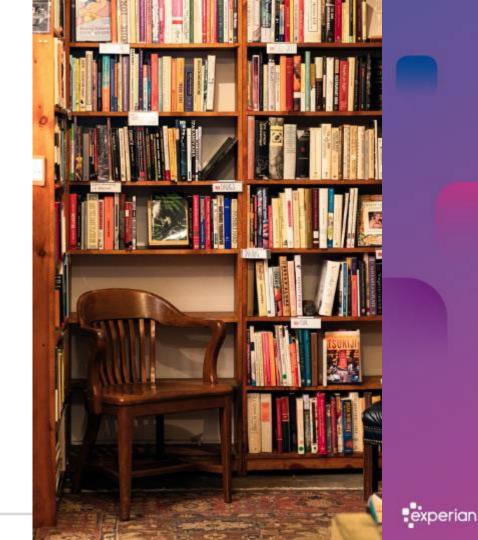
Lender shares history with credit reporting companies

Lenders updates records

# Credit reporting companies are like libraries

Credit reporting company clients check out information . . .

... only if they have a permissible purpose under the law.



### The Fair Credit Reporting Act Permissible Purposes

- Open or manage credit accounts
- Offers of credit
- Employment purposes
- Underwrite insurance
- A business transaction initiated by the consumer
- Court order or federal jury subpoena
- Valuation of risk of an investor
- Eligibility for government license
- Disclosure to consumer





# Defining credit reports and their importance

#### What is a credit report?

- Your personal credit report includes a record of your financial accounts and obligations and the identification information associated with them
- This report is sometimes called a credit file or a credit history
- Credit reporting companies collect and organize data about your credit history from your creditors and bankruptcy public records



# Defining credit reports and their importance

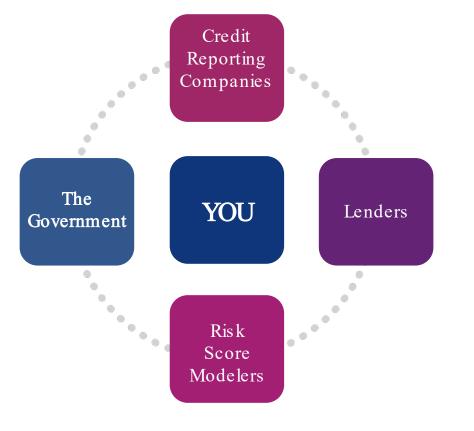
Why is it important?

- Lenders use credit reports and credit scores to gauge the likelihood that you will pay back a loan
- A strong credit history enables you to obtain a credit card, home and auto loans and many other valuable credit services, and can affect the amount that you pay for those services
- Reports are also used in other non-lending situations employment checks, apartment rental applications, utilities, cellular phones, etc.
- Your credit report serves as your financial references to companies with whom you want <sub>2</sub>to do business





## The players in the credit cycle





Information comes from you

Information you provide in an application for credit, housing, or insurance is reported to credit reporting companies



## What's in a credit report?

- Identifying information
- Account information
- Bankruptcy public records
- Inquiries
- Dispute instructions

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# What's **<u>NOT</u>** in a credit report?

Credit reporting companies do NOT store:

- Criminal background
- Medical information
- Buying habits / transaction data
- Income
- Bank account information
- Credit scores



# How long is information kept on a report?

Type of account	Time frame
Open accounts in good standing	Indefinitely
Closed accounts in good standing	10 years
Late or missed payments	7 years
Collection accounts	7 years
Chapter 7 bankruptcy	10 years
Chapter 13 bankruptcy	7 years
Credit inquiries	2 years



### Common myths about credit reporting



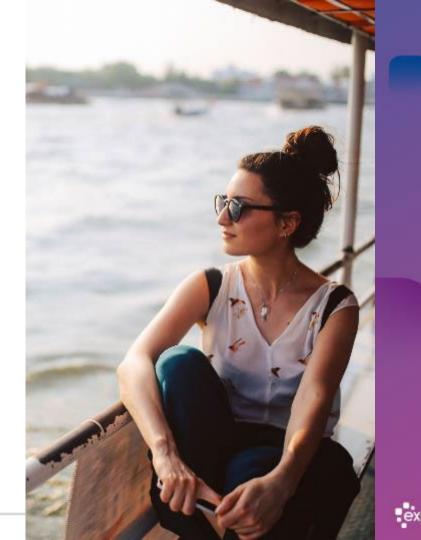
## What is a credit score?

- Used instead of a manual "score sheet"
- Valuable risk management tool
- Many different models, with many different scales available from many different sources
- Credit reporting companies often "apply" the model selected by the creditor when delivering the credit report; however, the credit scoring model, or formula, is proprietary to the developer

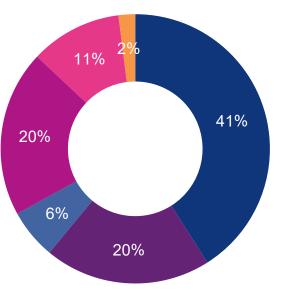


## Risk factors are the key

- Generated when a risk score is calculated
- Tell the consumer what to address in their credit history to become more creditworthy
- Are largely consistent from model-tomodel
- Are usually included in or described in an adverse action notice
- Experian provides risk factors to consumers with the scores it provides through its direct-to-consumer services



## VantageScore® 4.0 Characteristics Contributions



## VantageScore 4.0 Contributions

- Payment History, 41%
- Utilization, 20%
- Balances, 6%
- Depth of credit, 20%
- Recent credit, 11%
- Available credit, 2%

# Ten Rules for Managing Credit

- 1. Establish a credit report
- 2. Always pay as agreed
- 3. Get a credit card
- 4. Use caution in closing accounts
- 5. Apply for credit judiciously
- 6. Time is key
- 7. Demonstrate stability
- 8. Have a plan
- 9. Put credit to work for you
- 10. Share your knowledge



## Free Credit Reports and Scores: Experian Credit Monitoring

- <u>www.Experian.com</u>
- Free Experian credit report and FICO Score
- Report and score refreshed every 30 days
- FICO score monitoring with Experian data
- Experian credit monitoring and alerts
- Free dark web surveillance report
- Credit card and loan offers matched for you
- No credit card information required



## Centralized source for free reports www.AnnualCreditReport.com

- One free report from each of the three bureaus is available every twelve months
- Single contact point:
  - Telephone 877.322.8228
  - Mail
  - Internet
- Fee for credit score disclosure



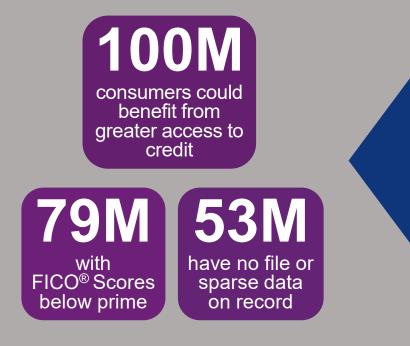
## Experian education resources On the Web

- #CreditChat
  - Weekly Twitter chat began in 2012, helping our community learn about credit and other personal finance topics (e.g. saving money, paying down debt, improving credit scores, overcoming barriers to financial inclusion and financial success)
  - <u>ex.pn/CreditChat</u>
- Experian.com
  - Comprehensive Blog with advice for consumers on everything related to credit, credit cards, loans and identity theft protection.
  - <u>www.Experian.com/CreditEducation</u> Ask Experian advice column, sample consumer report, frequently asked questions
  - <u>www.Experian.com/ConsumerEducation</u> Electronic versions of our published materials, sample credit report, videos, PowerPoint presentations with talk notes and more





# Experian Boost

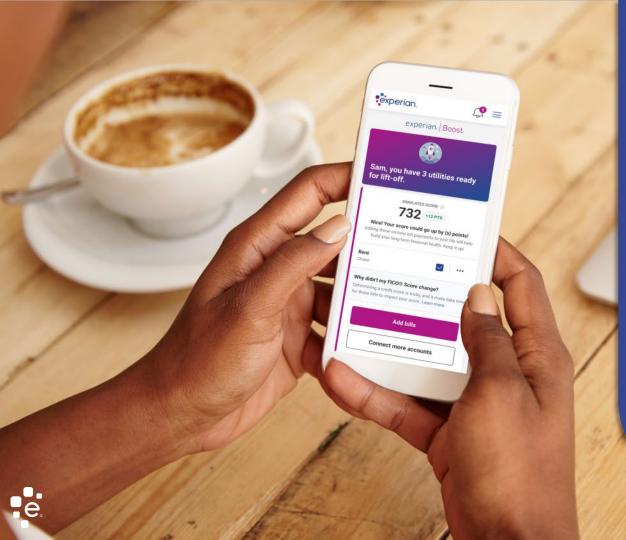


There are millions of US consumers with "think credit files" or limited paths to financial inclusion, and there has rarely been an opportunity to improve the process...until now! Experian Boost<sup>®</sup> empowers YOU to instantly impact FICO<sup>®</sup> Scores.

Experian Boost was created with the goal of helping you take control of your financial future.

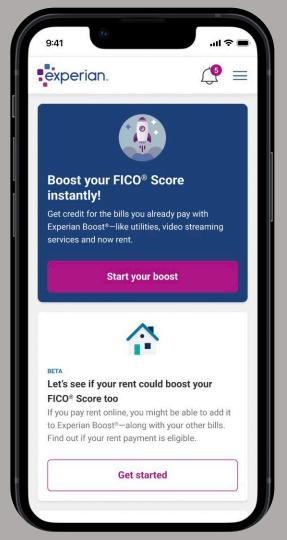






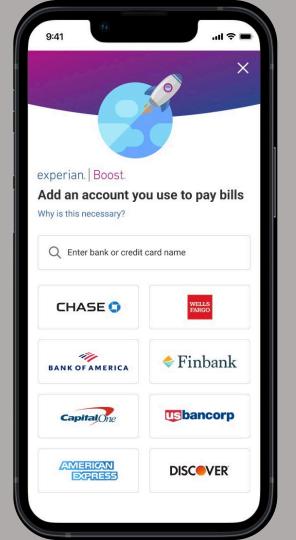
# How it works

- Connect the account(s) you use to pay your utility bills
- Choose and verify the positive payment history you want added to your Experian credit file, including streaming services, some rent and insurance payments
- Like magic, you'll get to see a real-time re-calculation of your FICO<sup>®</sup> Score
- You have the option to stop contributing this data at any time

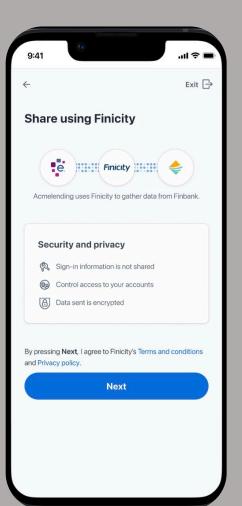


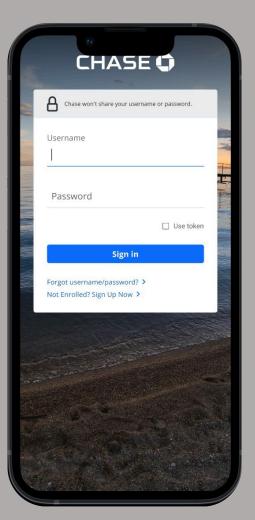


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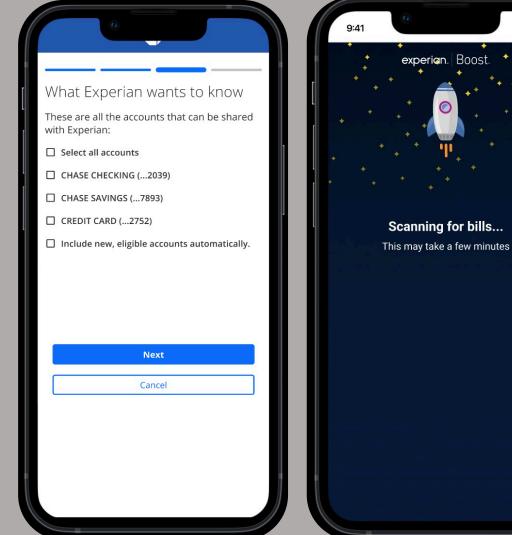






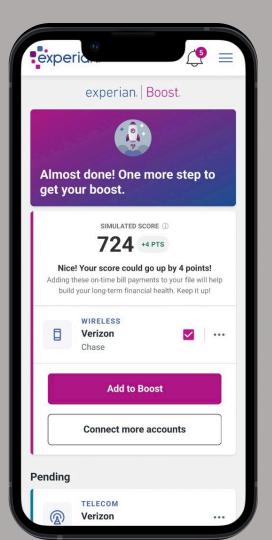


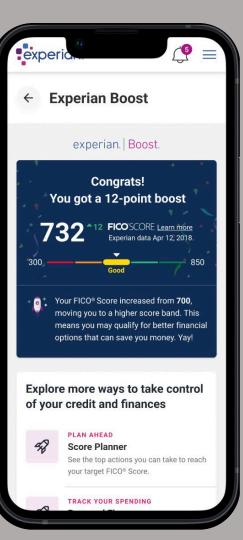
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# **Experian Go**





# FICO<sup>®</sup> Score Simulator – Step 1

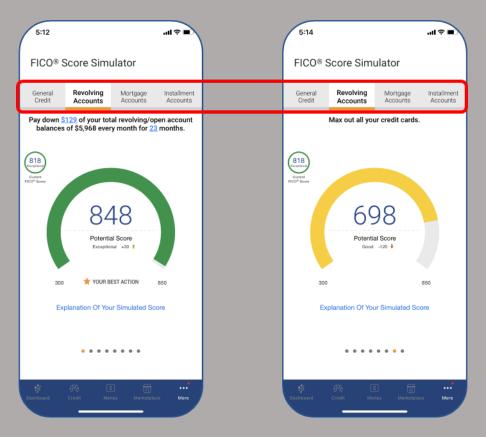
In the Credit profile of the Experian app, select 'View FICO® Score Simulator'

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for mortgages, auto loans and credit cards.	
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# FICO<sup>®</sup> Score Simulator – Step 2

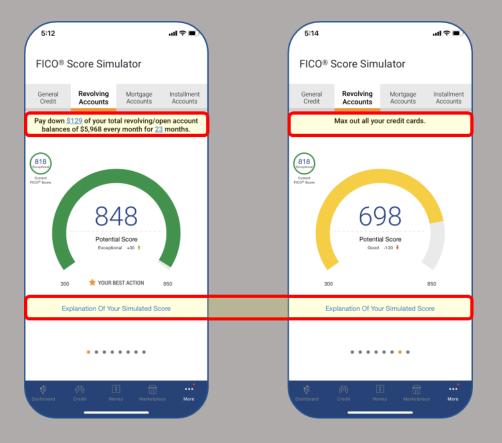
**Toggle account types** by selecting them from the top menu.





# FICO<sup>®</sup> Score Simulator – Step 3

See how different actions you make may impact your FICO® Score and get an explanation of your simulated score.





In the Credit profile of the Experian app, select 'View FICO® Score Planner'

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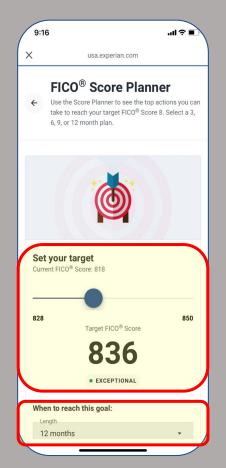


Set a target in the Score Planner

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4	FICO <sup>®</sup> Score Planner Use the Score Planner to see the top actions you cat take to reach your target FICO <sup>®</sup> Score 8. Select a 3, 6, 9, or 12 month plan.
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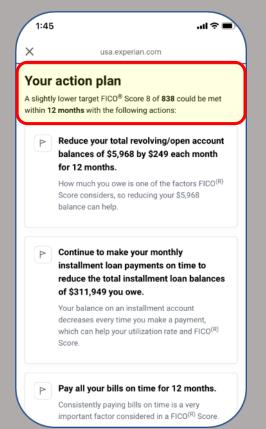


Set a target in the Score Planner and select the timeframe for your when you'd like to reach your goal





Get a custom action plan and see the top actions to take to reach your target



# JUST LAUNCHED: Experian Smart Money

#### Introducing Experian Smart Money<sup>™</sup> Digital Checking & Debit Card

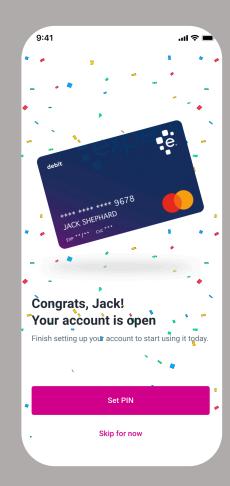


Build credit without the debt. The experts at Experian® have created the new Experian Smart Money<sup>™</sup> Digital Checking Account & Debit Card.

# **Account Opening & Benefits**

- ✓ Build credit using your bills
- $\checkmark$  \$50 bonus with direct deposit
- $\checkmark$  No monthly fees, no minimum
- ✓ Secure and FDIC insured up to \$250,000
- ✓ Start using your debit card instantly
- ✓ 55,000+ no-fee ATMs nationwide
- ✓ Track bills, spending & subscriptions
- ✓ Deposit cash at popular retailers
- ✓ Customer support 7 days a week



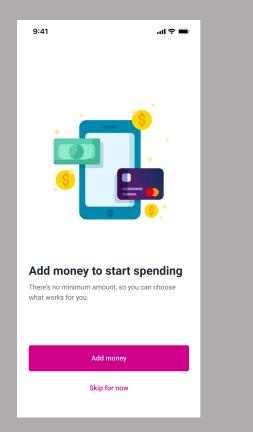


#### Account Onboarding (Set PIN & Add to Digital Wallet)

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#### Account Onboarding (Add Funds pt. 1)

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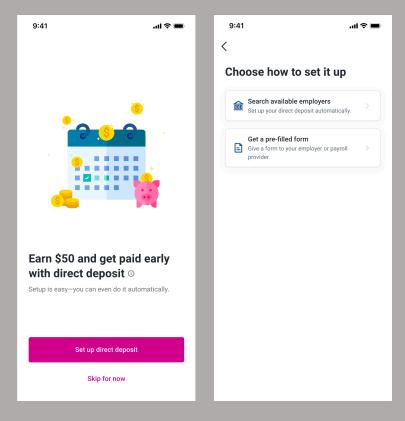
#### Account Onboarding (Add Funds pt. 2)

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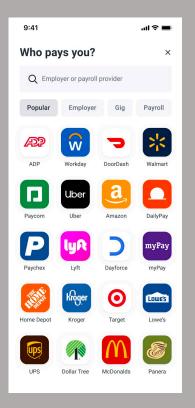
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#### Set up Direct Deposit

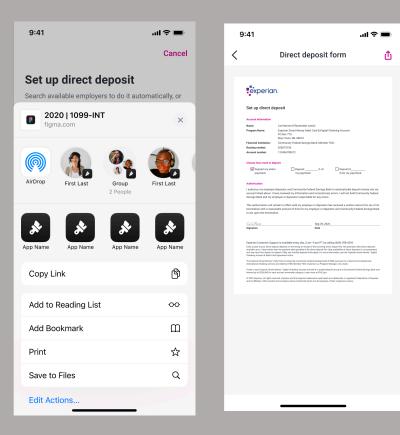
There are two ways to set-up your direct deposit



#### Set up Direct Deposit – automatically through your employer

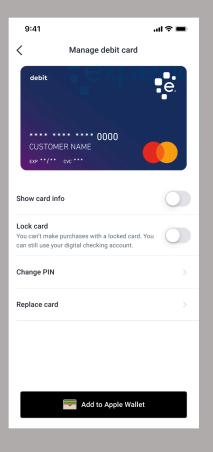


#### Set up Direct Deposit – through a pre-filled form



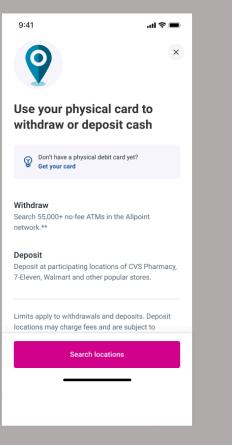
#### Manage Account & Debit Card Features

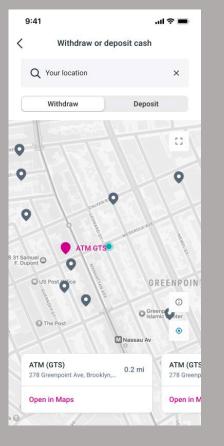
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Close digital checking account	>



#### **ATM Finder**

#### Access 55,000+ no-fee ATMs nationwide





# Increase your financial power with the right information & tools

Scan the QR code, check out the tools & resources, and use code **NDI23** to snag Experian IdentityWorks Core on us for 12 months





#### **NEW EXPERIAN USERS**

Use Code: NDI23

Limited quantity! Register now while supplies last. Get 12 months free (once promo code is redeemed).



EXISTING EXPERIAN USERS

Use Code: NDI23

Limited quantity! Register now while supplies last. Get 12 months free (once promo code is redeemed).

⊖ Existing User



# Thank you!

# Q & A Time Permitting



Slide 65

### Visit the Financial Resilience Center Online



#### FinancialResilienceCenter.org

# **Online Resource Center** *for People with Disabilities and Chronic Health Conditions*

**Resource Highlights:** 

FRC's Identity Theft & Scams

FRC's Credit Page (Also in Spanish)



#### FREE Premium Service Go/Boost Code

Take Action on Go/Boost Codes:

NationalDisabilityInstitute.org/

Financial-Resilience-Center/Take-Action





#### Thank You: Experian!

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